



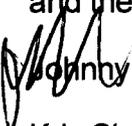
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

November 4, 2014

DEC 16 2014 KHBS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Kris Shoemaker, Chief Financial Officer
Convention Center Fiscal and Operational Support Division
407-685-9827

SUBJECT: Ratification of Purchase Order M71003, Electrical Cables for the Orange
County Convention Center

ACTION REQUESTED:

Ratification of Purchase Order M71003, Electrical Cables for the Orange County Convention Center, with Graybar Electric in the total amount of \$381,188.50.

PROCUREMENT:

Provide and deliver electrical cables to the Convention Center.

FUNDING:

Funds are available in account number 4430 035 0928 4115.

APPROVALS:

The Convention Center Fiscal and Operational Support Division concurs with this recommendation.

REMARKS:

Event Services requires 100,000 linear feet of large scale electrical cables (50,000 linear feet of two specific size cables) to provide adequate power needs for the National Plastics Exposition (AKA Plastics) in March 2015. This required delivery period precluded the use of a formal solicitation. Therefore, the requirement was approved for emergency procurement. The cables will be custom cut to length by Convention Center staff, based on the specific support requirement.

Plastics is a major exhibition which will bring in over 60,000 attendees, 2,000 exhibiting companies and use over 1,000,000 square feet of Convention Center exhibit space. Due to the specific requirements of this event, the cables must be of a specific manufacturer (General Cable), and custom stamped with "OCCC" on the outer jacket of the cable to facilitate recovery as the show concludes. Note, the cables will also be used for future events that require extensive power.

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Ratification of Purchase Order M71003
Electrical Cables for the Orange County Convention Center

The cost of the cables and their delivery is considered reasonable in view of the following quotations:

HD Supply	\$399,523.50
Mayer Electric	\$470,625.00

Additional research from other wiring providers, including Full Compass and Grainger, indicates that the pricing received from Graybar is the lowest available, based on the quantity needed and the time frame for delivery.