



Interoffice Memorandum

January 23, 2015

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
FEB 10 2015 KHNP

TO: Mayor Teresa Jacobs  
-AND-  
Board of County Commissioners

FROM: Eric Ushkowitz, Economic Development Administrator  
Office of Economic, Trade and Tourism Development

A handwritten signature in black ink, appearing to read "Eric Ushkowitz".

SUBJECT: **February 10, 2015 – BCC Consent Agenda Item**  
Approval of Camber Corporation Qualified Target Industry (QTI)  
Tax Refund Resolution

Camber Corporation (Camber) is requesting that Orange County commit a total of \$21,000 as the 20% local share of a \$105,000 financial incentive under Florida's Qualified Target Industry (QTI) Tax Refund Program. The QTI award will induce Camber to expand their existing operations in Orange County. To receive designation as a qualified applicant for the QTI Program, the Board of County Commissioners must adopt a resolution recommending approval of the applicant as a target industry, and stating that the commitment of local financial support of the applicant exists for 20% of the annual tax refunds.

Camber is headquartered in Huntsville, AL and was founded in 1990. Camber specializes in acquisition management and decision support, engineering, training, modeling and simulation, software development, operational expertise and information technology. The proposed expansion will create approximately 35 new high-wage jobs in Orange County, with an average salary of at least \$48,686, which is 115% of the overall prevailing average salary in the county. New job functions will consist of administrative management, general management and consulting services and educational support services. Financial incentives will help to ensure that this project expands here in Orange County rather than locating elsewhere.

Approximately \$200,000 in new investment will be added to the Orange County tax roll. No Orange County incentive payments for the QTI program will be made until new jobs are both created and maintained.

Camber has a steady focus on innovation and sound science. Their products include customized hardware and software, such as radar systems, sensor training systems, security testing and more.

For more information about Camber, visit: [www.camber.com](http://www.camber.com).

**ACTION REQUESTED: Approval of Resolution of the Orange County Board of County Commissioners regarding Camber Corporation Qualified Target Industry Tax Refund.**

EU/tp