

JAN 12 2010 *CS/JSB*

RESOLUTION
of the
**ORANGE COUNTY BOARD OF COUNTY
COMMISSIONERS**
regarding
**SAAB TRAINING USA LLC
QUALIFIED TARGET INDUSTRY TAX REFUND**

Resolution No. 2010-M-05

PREMISES

WHEREAS, in 1994, the Florida legislature passed legislation establishing a “Qualified Target Industry Tax Refund Program” (“QTI Program”) to encourage the creation of new high-wage job opportunities in Florida by providing “tax refunds” to qualified target industries; and

WHEREAS, Saab AB, headquartered in Stockholm, Sweden, is an international company with over 13,000 employees worldwide, and is in the business of providing products, services, and solutions to the military and civil security sectors; and

WHEREAS, Saab Training USA LLC, herein referred to as “Saab,” is a subsidiary of Saab AB and develops, manufactures, and supports world-leading systems and services for U.S. military, foreign military, homeland defense, and other defense applications; and

WHEREAS, Saab has been headquartered in the Central Florida Research Park in unincorporated Orange County since 1997, and currently employs thirty-six people with an annual payroll of over \$3 million; and

WHEREAS, Saab seeks to expand its operations in Orange County due to its growth within the modeling and simulation industry, and anticipates creating approximately thirty-three (33) new jobs at an average salary of at least \$59,880, which is 150% of the prevailing average salary of \$39,920 in Orange County; and

WHEREAS, Saab anticipates that the new jobs to be created will include approximately nine (9) management and administrative positions, fifteen (15) engineering positions, seven (7) program positions, and two (2) sales positions, and further anticipates that the average salary within each of these categories will be above the prevailing average salary in Orange County and

WHEREAS, Saab anticipates that these new jobs will be created according to the following schedule: ten (10) jobs by December 31, 2010; twelve (12) jobs by December 31, 2011, and eleven (11) jobs by December 31, 2012; and

WHEREAS, Saab has applied to the Executive Office of the Governor, Office of Tourism, Trade, and Economic Development for approval as a qualified QTI Program applicant, and has applied for \$132,000 in tax refunds from the State of Florida under the QTI Program, representing \$4,000 per job; and

WHEREAS, in order for Saab to be approved as a “qualified applicant” under the QTI Program, the Orange County Board of County Commissioners must adopt a resolution recommending the approval of Saab as a “target industry business,” and committing “local financial support” in an amount equal to 20% of the annual tax refund up to but not exceeding \$26,400 over the course of Saab’s eligibility as a “qualified applicant”; and

WHEREAS, competition for Saab’s expansion exists outside of Florida in Virginia and Alabama, and financial incentives are necessary to ensure that this project comes to Orange County.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

Section 1. The Board of County Commissioners of Orange County, Florida, hereby recommends that the State of Florida Office of Tourism, Trade, and Economic Development approve Saab as a “qualified applicant” under the QTI Program.

Section 2. Subject to the terms of this Resolution, the Board hereby approves payments up to, but not exceeding, twenty-six thousand four hundred dollars (\$26,400) as the “local financial support” required under the QTI Program. Such amount shall be payable to the Economic Development Incentives Account within the Economic Development Trust Fund as specified herein.

Section 3. The Board’s promise to pay the amount specified in this Resolution is contingent upon (i) appropriation by the Board in each applicable year authorizing payment of the revenues hereunder, (ii) Saab receiving the designation as a “qualified applicant” in connection with the QTI program, and (iii) on an annual basis, award by the State of Florida of tax refunds under the QTI program.

Section 4. Unless provided otherwise in this Resolution, the County shall pay “local financial support” in the following amounts:

FY 2011-2012	\$ 2,000
FY 2012-2013	\$ 4,400
FY 2013-2014	\$ 6,600
FY 2014-2015	\$ 6,600
FY 2015-2016	\$ 4,600
FY 2016-2017	\$ 2,200
Total	<u>\$26,400</u>

Such sums shall be paid from any legally available source or sources of revenue other than those specified in the QTI Program (or rules promulgated thereunder) as being ineligible for such purpose.

Section 5. In the event Saab is approved by the State of Florida for tax refunds in an amount less than the \$132,000 requested, the "local financial support" to be paid by the County to the Economic Development Incentives Account shall be proportionately reduced so that at no time will the County contribution exceed twenty percent (20%) of the annual tax refund awarded to Saab under the QTI Program.

Section 6. This Resolution shall take effect upon receipt by the County of evidence that Saab has been approved as a "qualified applicant" and has become eligible for tax refunds under the QTI program, as described herein.

ADOPTED THIS JAN 12 2010 DAY OF JANUARY 2010.



ORANGE COUNTY, FLORIDA
By: Board of County Commissioners

BY: Richard T. Crotty
Richard T. Crotty
County Mayor

ATTEST: Martha O. Haynie, County Comptroller
As Clerk to the Board of County Commissioners

BY: Vanandra Hampton
Asst. Deputy Clerk