

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

NOV 01 2011 CMS/LD

RESOLUTION
of the
**ORANGE COUNTY BOARD OF COUNTY
COMMISSIONERS**
regarding
PRIME THERAPEUTICS
QUALIFIED TARGET INDUSTRY TAX REFUND

Resolution No. 2011-M-47

PREMISES

WHEREAS, in 1994, the Florida legislature passed legislation establishing a “Qualified Target Industry Tax Refund Program” (“QTI Program”) to encourage the creation of new high-wage job opportunities in Florida by providing “tax refunds” to qualified target industries; and

WHEREAS, Prime Therapeutics, founded in 1998, is headquartered in Eagan, MN, is a Specialty Pharmacy that serves nearly 17 million members; and

WHEREAS, Prime Therapeutics employs over 220 employees and is expanding their Specialty Pharmacy operations; and

WHEREAS, Prime Therapeutics’s services include innovative, clinically-based, cost-effective pharmacy solutions for clients and members; and

WHEREAS, Prime Therapeutics’s services will expand to include in-sourcing of a strong central fill specialty pharmacy which is critical to its overall ability to execute specialty drug management; and

WHEREAS, Prime Therapeutics seeks to establish it’s headquarter operations for their Specialty Pharmacy operations; and

WHEREAS, Prime Therapeutics anticipates creating approximately two hundred and thirteen (213) new jobs in Orange County at an average annual salary of at least \$46,325, which is 115% of the prevailing salary of \$40,283 in Orange County; and

WHEREAS, Prime Therapeutics anticipates that the new jobs to be created will include approximately twenty-nine (29) management positions, sixty-seven (67) nursing coordinator and technician positions, sixty-eight (68) medical billing positions, and forty-one (41) administrative positions, seven (7) pharmacy positions, one (1) human resources position; and

WHEREAS, Prime Therapeutics anticipates that these new jobs will be created according to the following schedule: One-hundred and twenty-seven (127) jobs by December 31, 2012; twenty-two (22) jobs in calendar year 2013; eighteen (18) jobs in calendar year 2014; twenty-one (21) jobs in calendar year 2015; and twenty-five (25) jobs in calendar year 2016; and

WHEREAS, Prime Therapeutics has applied to the Executive Office of the Governor, Office of Tourism, Trade, and Economic Development for approval as a qualified QTI Program applicant, and has applied for \$639,000 in tax refunds from the State of Florida under the QTI Program, representing \$3,000 per job; and

WHEREAS, in order for Prime Therapeutics to be approved as a “qualified applicant” under the QTI Program, the Orange County Board of County Commissioners must adopt a resolution recommending the approval of Prime Therapeutics as a “target industry business,” and committing “local financial support” in an amount equal to 20% of the annual tax refund up to but not exceeding \$127,800 over the course of Prime Therapeutics’ eligibility as a “qualified applicant”; and

WHEREAS, competition for Prime Therapeutics headquarters operation for the Americas exists outside of Florida, and financial incentives are necessary to ensure that this project comes to Orange County.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

Section 1. The Board of County Commissioners of Orange County, Florida, hereby recommends that the State of Florida Office of Tourism, Trade, and Economic Development approve Prime Therapeutics as a “qualified applicant” under the QTI Program.

Section 2. Subject to the terms of this Resolution, the Board hereby approves payments up to, but not exceeding, one hundred twenty-seven thousand eight hundred dollars (\$127,800) in “local financial support” required under the QTI Program. Such amount shall be payable to the Economic Development Incentives Account within the Economic Development Trust Fund as specified herein.

Section 3. The Board’s promise to pay the amount specified in this Resolution is contingent upon (i) appropriation by the Board in each applicable year authorizing payment of the revenues hereunder, (ii) Prime Therapeutics receiving the designation as a “qualified applicant” in connection with the QTI program, and (iii) on an annual basis, award by the State of Florida of tax refunds under the QTI program.

Section 4. Unless provided otherwise in this Resolution, the County shall pay “local financial support” in the following amounts:

FY 2013-2014	\$ 19,050
FY 2014-2015	\$ 22,350
FY 2015-2016	\$ 25,050
FY 2016-2017	\$ 28,200

FY 2017-2018	\$ 12,900
FY 2018-2019	\$ 9,600
FY 2019-2020	\$ 6,900
FY 2020-2021	\$ 3,750
FY 2021-2022	

Total \$127,800

Such sums shall be paid from any legally available source or sources of revenue other than those specified in the QTI Program (or rules promulgated thereunder) as being ineligible for such purpose.

Section 5. In the event Prime Therapeutics is approved by the State of Florida for tax refunds in an amount less than the \$639,000 requested, the "local financial support" to be paid by the County to the Economic Development Incentives Account shall be proportionately reduced so that at no time will the County contribution exceed twenty percent (20%) of the annual tax refund awarded to Prime Therapeutics under the QTI Program.

Section 6. This Resolution shall take effect upon receipt by the County of evidence that Prime Therapeutics has been approved as a "qualified applicant" and has become eligible for tax refunds under the QTI program, as described herein.

ADOPTED THIS NOV 01 2011 DAY OF November, 2011.

ORANGE COUNTY, FLORIDA
By: Board of County Commissioners

BY: *Teresa Jacobs*
Teresa Jacobs
County Mayor

ATTEST: Martha O. Haynie, County Comptroller
As Clerk to the Board of County Commissioners

BY: *Martha O. Haynie*
Deputy Clerk

