

MAR 25 2014 SP/BS

RESOLUTION

of the
**ORANGE COUNTY BOARD OF COUNTY
COMMISSIONERS**
regarding
**CENTENE MANAGEMENT COMPANY, LLC
QUALIFIED TARGET INDUSTRY TAX REFUND**

Resolution No. 2014-M-08

PREMISES

WHEREAS, in 1994, the Florida legislature passed legislation establishing a “Qualified Target Industry Tax Refund Program” (“QTI Program”) to encourage the creation of new high-wage job opportunities in Florida by providing “tax refunds” to qualified target industries; and

WHEREAS, Centene Management Company, LLC (Centene Management) is owned by Centene Corporation which is headquartered in St. Louis, Missouri; and

WHEREAS, Centene Management is doing business in Florida as Sunshine Health; and

WHEREAS, Centene Management is offers a full range of healthcare solutions for uninsured Americans and contract with their health plans and other healthcare and commercial organizations to provide specialty services such as behavioral health, life and health management, managed vision, telehealth, pharmacy benefits management and medication adherence; and

WHEREAS, Centene Management seeks to expand their existing business unit preferably in Orange County in the City of Maitland; and

WHEREAS, Centene Management operations in Orange County would include field-based and regional case management, provider relations, contracting and concurrent review; and

WHEREAS, Centene Management anticipates creating approximately seventy-five (75) new jobs in Orange County at an average annual salary of at least \$47,701, which is 115% of the prevailing average salary of \$41,479 in Orange County; and

WHEREAS, Centene Management anticipates that the new jobs to be created will include approximately sixty-eight (68) medical management positions; and seven (7) administrative positions; and

WHEREAS, Centene Management anticipates that these new jobs will be created according to the following schedule: Seventy-five (75) jobs by December 31, 2014; and

WHEREAS, Centene Management has applied to the Executive Office of the Governor, Office of Tourism, Trade, and Economic Development for approval as a qualified QTI Program applicant, and has applied for \$225,000 in tax refunds from the State of Florida under the QTI Program, representing \$3,000 per job; and

WHEREAS, in order for Centene Management to be approved as a “qualified applicant” under the QTI Program, the Orange County Board of County Commissioners must adopt a resolution recommending the approval of Centene Management as a “target industry business,” and committing “local financial support” in an amount equal to 10% of the annual tax refund up to but not exceeding \$22,500 over the course of Centene Management’ eligibility as a “qualified applicant”; and

WHEREAS, Orange County’s “local financial support” of \$22,500 is contingent upon the City of Maitland passing a similar resolution for half of the local commitment in an amount equal to 10% of the annual tax refund up to but not exceeding \$22,500; and

WHEREAS, competition for Centene Management headquarters operation exists outside of Florida, and financial incentives are necessary to ensure that this project comes to Orange County.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

Section 1. The Board of County Commissioners of Orange County, Florida, hereby recommends that the State of Florida Office of Tourism, Trade, and Economic Development approve Centene Management as a “qualified applicant” under the QTI Program.

Section 2. Subject to the terms of this Resolution, the Board hereby approves payments up to, but not exceeding, twenty-two thousand, five hundred dollars (\$22,500) in “local financial support” required under the QTI Program. Such amount shall be payable to the Economic Development Incentives Account within the Economic Development Trust Fund as specified herein.

Section 3. The Board’s promise to pay the amount specified in this Resolution is contingent upon (i) appropriation by the Board in each applicable year authorizing payment of the revenues hereunder, (ii) Centene Management receiving the designation as a “qualified applicant” in connection with the QTI program, and (iii) on an annual basis, award by the State of Florida of tax refunds under the QTI program.

Section 4. Unless provided otherwise in this Resolution, the County shall pay “local financial support” in the following amounts:

FY 2015-2016	\$ 5,625
FY 2016-2017	\$ 5,625
FY 2017-2018	\$ 5,625
FY 2018-2019	\$ 5,625
Total	<u>\$ 22,500</u>

Such sums shall be paid from any legally available source or sources of revenue other than those specified in the QTI Program (or rules promulgated thereunder) as being ineligible for such purpose.

Section 5. In the event Centene Management is approved by the State of Florida for tax refunds in an amount less than the \$225,000 requested, the “local financial support” to be paid by the County to the Economic Development Incentives Account shall be proportionately reduced so that at no time will the County contribution exceed twenty percent (10%) of the annual tax refund awarded to Centene Management under the QTI Program.

Section 6. This Resolution shall take effect upon receipt by the County of evidence that Centene Management has been approved as a “qualified applicant” and has become eligible for tax refunds under the QTI program, as described herein.

ADOPTED THIS MAR 25 2014 DAY OF March, 2014.

ORANGE COUNTY, FLORIDA
By: Board of County Commissioners

BY: *Teresa Jacobs*
Teresa Jacobs
County Mayor
TJ

ATTEST: Martha O. Haynie, County Comptroller
As Clerk to the Board of County Commissioners

BY: *Katie Smith*
Deputy Clerk

