



Interoffice Memorandum

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FOR MOTION
MAY 05 2015 *nc/BH*

March 30, 2015

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *[Signature]* Johnny Richardson, Manager, Procurement Division

CONTACT: John Goodrich, Assistant to Director, Health Services Department
(407) 836-7689

SUBJECT: Approval of Contracts, Request for Proposals Y15-154-DG
Health and Support Services for Persons with HIV Spectrum Disease
(Ryan White Part A)

RECOMMENDATION:

Approval of contracts under RFP Y15-154-DG, Health and Support Services for Persons with HIV Spectrum Disease (Ryan White Part A), in the total overall amount of \$4,308,048. This figure represents projected funding from the U. S. Health Resources and Services Administration (HRSA). Further request authorization for Procurement Division to renew these contracts for two additional twelve month periods.

Proposals were evaluated by the Procurement Committee on January 28, 2015. A listing of the proposed contracts is attached. Commissioner Victoria P. Siplin was assigned to this committee.

PURPOSE:

To disperse federal grant funds from HRSA to agencies for provision of health and support services for persons with HIV Spectrum Disease (Ryan White Part A).

DISCUSSION:

The Ryan White Program is a health and support program for persons with HIV/AIDS. The County administers the program under guidelines from HRSA and is the designated grantee for funding. The grantee establishes the HIV Planning Council, conducts the process to distribute funds, distributes funds re-allocated by the Planning Council, and executes and monitors contracts.

The Orlando EMA HIV Health Services Planning Council designs the service delivery system for persons served with Ryan White Part A funding in the Orlando Eligible Metropolitan Area (EMA). The program covers a four county EMA that consists of Orange, Osceola, Lake and Seminole Counties. The service delivery system is established through the selection, prioritization and allocation of funding among those services and by providing direction to the Grantee on "Ways to Best Meet Need." Funding for some of these services is also available through Part A Minority AIDS Initiative (MAI). The purpose of the Part A MAI is to address the disproportionate impact of HIV/AIDS on, and the disparities in, access, treatment, care and outcomes for racial and ethnic minorities. The fiscal year for the program is March 1, 2015 through February 29, 2016.

In the event the consumer requires specialized Outpatient Ambulatory Medical Care (OAMC) not available through an OAMC Agency, the Agency shall coordinate services with a specialty care provider. The agency shall retain a copy of any executed Specialty Care Service Agreements.

Dental care, which will be coordinated through case management, will be provided by contracted dentists. The county will enter into letters of agreement with dental providers to provide this care. The following dental providers and their estimated amounts are provided for information purposes only:

| | |
|-------------------------------------|-----------|
| Orange Blossom Family Health Center | \$ 75,000 |
| Herb Bennett, D.M.D. | \$ 50,000 |
| Michelle Charles, D.M.D. | \$173,405 |
| William Glover, D.M.D. | \$ 75,000 |
| Bruce Gordy, D.M.D. | \$305,000 |
| James Ho, D.M.D. | \$ 79,790 |
| Anne Reid, D.M.D. | \$315,769 |
| Michael Salazar, D.M.D. | \$ 60,000 |
| Jeffrey Sevor, D.M.D. | \$ 64,596 |
| Randall William Sipp, D.M.D. | \$236,093 |
| Nabil Youssef, D.M.D. | \$396,018 |

Proposals were received from 13 agencies in response to RFP Y15-154-DG. The proposals were evaluated by the Procurement Committee with the majority being county staff with experience and knowledge of the program. The Procurement Committee recommended funding for 10 of the 13 agencies in three separate services categories: Medical Case Management, Outpatient Ambulatory Medical Care and Outpatient Ambulatory Medical Care – MAI.

Community Health Center, Inc., South Orange Pharmacy (Antillean RX Centers, LLC and Nehemiah Educational and Economic Development, Inc. (N.E.E.D.) were not recommended for funding.

A protest was filed by N.E.E.D, Inc. As a result of the protest, the committee determined the score for organizational experience from a 3 to a 4 and the score for response to consumer needs from a 3 to a 3.6. No other scoring changes were made. The revised scores for N.E.E.D., Inc. were insufficient to elevate them into funding consideration. However, N.E.E.D., Inc. disputed the committee decision and appealed to the board.

A comprehensive list of agencies recommended for award is as follows:

AIDS Healthcare Foundation

| | |
|------------------------------------|-------------------|
| Medical Case Management | \$ 109,797 |
| Outpatient Ambulatory Medical Care | \$ 100,000 |
| Total | \$ 209,797 |

Aspire

| | |
|-------------------------|------------------|
| Medical Case Management | \$ 98,152 |
| Total | \$ 98,152 |

Center for Multicultural Wellness & Prevention

| | |
|-------------------------|-------------------|
| Medical Case Management | \$ 410,039 |
| Total | \$ 410,039 |

Florida Department of Health Lake County

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|------------------------------------|-------------------|
| Outpatient Ambulatory Medical Care | \$ 118,938 |
| Total | \$ 118,938 |

Florida Department of Health Orange County

| | |
|--|--------------------|
| Outpatient Ambulatory Medical Care | \$ 625,974 |
| Outpatient Ambulatory Medical Care – MAI | \$ 584,710 |
| Medical Case Management | \$ 586,324 |
| Total | \$1,797,008 |

Florida Department of Health Osceola County

| | |
|--|-------------------|
| Outpatient Ambulatory Medical Care | \$ 195,000 |
| Outpatient Ambulatory Medical Care – MAI | \$ 50,000 |
| Total | \$ 245,000 |

A continued comprehensive list of agencies recommended for award is as follows:

Florida Department of Health Seminole County

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|------------------------------------|-------------------|
| Outpatient Ambulatory Medical Care | \$ 247,500 |
| Total | \$ 247,500 |

Hope & Help Center of Central Florida

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|-------------------------|-------------------|
| Medical Case Management | \$ 707,284 |
| Total | \$ 707,284 |

Miracle of Love, Inc.

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|-------------------------|-------------------|
| Medical Case Management | \$ 267,667 |
| Total | \$ 267,667 |

The PLACE of Comfort

| | |
|-------------------------|-------------------|
| Medical Case Management | \$ 206,663 |
| Total | \$ 206,663 |