



Interoffice Memorandum

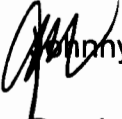
APPROVED

BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

May 21, 2015

JUN 16 2015 NPLBS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division
407-836-7919

SUBJECT: Award of Invitation for Bids Y15-1061-DG, Right-of-Way
Mowing – West Orange Area, Section II

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-1061-DG, Right-of-Way Mowing – West Orange Area, Section II, to the low responsive and responsible bidder, Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters, in the estimated annual contract award amount of \$153,875. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the West Orange Area, Section II located in District 1.

FUNDING:

Funding is available in account number 1002 072 2906 3816. Staff anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received in response to Invitation for Bids Y15-1061-DG and were evaluated for responsiveness, responsibility and price. Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters is the lowest responsive responsible bidder. The bid is considered reasonable based on comparison to prices for the same services under the current County right-of-way contract for the same area. Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters confirmed his bid and his understanding of the requirements of the contract. Also, they have a record of satisfactory performance on similar county contracts. Therefore, award is recommended to Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters.

Bids Received**Bid Price**

Begley's Cleaning Service, Inc.
dba Millennium Grounds & Waters

Basic Year: \$153,875
Option Year 1: \$162,125
Option Year 2: \$166,250
Total Bid: \$482,250

Lawnwalker Services, Inc.

Basic Year: \$178,220
Option Year 1: \$183,160
Option Year 2: \$183,050
Total Bid: \$544,430

Groundtek of Central Florida

Basic Year: \$198,645
Option Year 1: \$204,635
Option Year 2: \$205,050
Total Bid: \$608,330

AmeriScapes Landscape Management Services, LLC

Basic Year: \$212,775
Option Year 1: \$224,175
Option Year 2: \$229,875
Total Bid: \$666,825




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 29, 2015

TO: Dorothy Gordon, Senior Purchasing Agent
Procurement Division

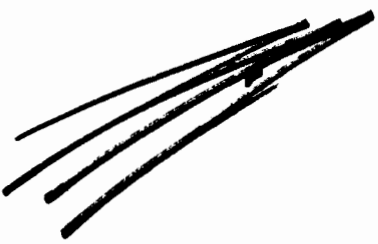
FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y15-1061-DG, Right of Way Mowing – West Orange Area, Section II

The Business Development Division evaluated the **4 bids** submitted for this project and found that the **1** Orange County Certified Minority Women Business Enterprise bidder **was not within 7%** of the low bid for bid awards of \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



BID COMPARISON

Y15-1061-DG, Right of Way Mowing - West Orange Area, Section II

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters	\$482,250				
2nd Low	Lawnwalker Services, Inc.	\$544,430	\$62,180	12.89%		
3rd Low	Groundtek of Central Florida (HM)	\$608,330	\$126,080	26.14%	\$63,900	11.74%
4th Low	Ameriscapes Landscape Management Services, LLC	\$666,825	\$184,575	38.27%	\$122,395	22.48%