




Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

June 19, 2015

JUL 14 2015 NP/CAS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Bryan Lucas, Manager, Fleet Management Division
407-836-8202

SUBJECT: Award of Invitation for Bids Y15-1093-JS, Heavy Equipment Parts and Labor

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-1093-JS, Heavy Equipment Parts and Labor to the low responsive and responsible bidders, Bobcat of Orlando, LLC, Flagler Construction Equipment, Nortrax, Inc., Ring Power Corporation and Roadtec, Inc. The total estimated contract award amount for all bidders is \$7,177,170. The breakdown is as follows for all bidders:

Flagler Construction Equipment	\$ 216,450
Roadtec, Inc.	\$ 289,500
Bobcat of Orlando, LLC	\$ 641,700
Ring Power Corporation	\$2,896,995
Nortrax, Inc.	<u>\$3,132,525</u>
Total Estimated Contact Amounts	<u>\$7,177,170</u>

Further request authorization for the Procurement Division to renew the contracts for two additional 1-year terms.

PROCUREMENT:

Heavy equipment parts are used by the Fleet Management Division to perform repairs on county-owned heavy equipment. Labor associated with repairs performed by the local dealer may be performed either at the dealer's business location or in the field as required. The Solid Waste Division also uses the contract.

FUNDING:

Funds are available in account number 5530 043 2035 4163.

APPROVALS:

The Fleet Management and Business Development Divisions concur with this recommendation.

DISCUSSION:

Five bids were received in response to Invitation for Bids Y15-1093-JS, and were evaluated for responsiveness, responsibility and the percentage discount from the manufacturer's published list price for the parts. The percentage discounts range from 0% to 20%.

Award is recommended to all bidders because they represent different manufacturers. The primary benefit of these contracts is timely access to heavy equipment parts facilitating reduced downtime for heavy equipment. Labor hours are included in the solicitation to allow for expedited repairs that are not performed by the County.

The percentage discount tabulation is attached.

SUMMARY BID TABULATION
Y15-1093-JS
HEAVY EQUIPMENT PARTS AND LABOR

Lot #	Manufacturer	Discount from Published List Price	Vendor
1	Bobcat	0%	Bobcat of Orlando, LLC
2	Bomag	2%	Nortrax, Inc.
3	Capacity	No Bid	
4	Case	No Bid	
5	Caterpillar	0%	Ring Power Corporation
6	Challenger	0%	Ring Power Corporation
7	Duetz	No Bid	
8	Hatz	No Bid	
9	Ingersol Rand	No Bid	
10	John Deere Agricultural	2%	Nortrax, Inc.
11	John Deere Construction	2%	Nortrax, Inc.
12	Kawasaki	No Bid	
13	LeeBoy	0%	Ring Power Corporation
14	Roadtec	20%	Roadtec, Inc.
15	Thompson Pumps	No Bid	
16	Tiger	2%	Nortrax, Inc.
17	Volvo	0%	Flagler Construction Equipment
18	Yale	No Bid	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 15, 2015

TO: Jim Schell, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y15-1093-JS, Heavy Equipment Parts and Labor

The Business Development Division evaluated the **5 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Acting Manager, Business Development Division