



Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

September 25, 2015

OCT 20 2015 *JR/BS*

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *JR* Johnny M. Richardson, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids IFB Y15-7005-PH, Gravity System  
Improvements for Hilton South, Dr. Phillips, Bay Hill, Sand Lake Hills Sky  
Lake, Central FL Park, Conway E., Oakwater, San Jose Shores and  
Sweetwater Gravity Package 13, 14, 16, 17 And 18

ACTION REQUESTED:

Approval to award Invitation for Bids Y15-7005-PH, Gravity System Improvements for Hilton South, Dr. Phillips, Bay Hill, Sand Lake Hills Sky Lake, Central FL Park, Conway E., Oakwater, San Jose Shores and Sweetwater Gravity Package 13, 14, 16, 17 and 18, to the low responsive and responsible bidder, Miller Pipeline LLC, for the total contract award amount of \$1,487,194.25.

PROCUREMENT:

The project includes sanitary sewer cured in place pipe lining of 36,759 linear feet of 8-inch pipe, 2,229 LF of 10-inch pipe, 3007 LF of 12-inch pipe and 185 LF of 24-inch pipe. Seal and coat twenty-six, 48-inch manholes and line fourteen, 48-inch manholes. Also included are mechanical root, grease and corrosion removal in the sanitary sewer lines. This project is located in Orange County, Districts 1, 2, 3, 4 and 6.

FUNDING:

Funding is available in account number 4420-038-1539-6345.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

IFB Y15-7005-PH, Gravity System Improvements For Hilton South, Dr. Phillips, Bay Hill, Sand Lake Hills Sky Lake, Central FL Park, Conway E., Oakwater, San Jose Shores and Sweetwater Gravity Package 13, 14, 16, 17 And 18

REMARKS:

Miller Pipeline, LLC has a satisfactory performance record on similar projects. The bid of Miller Pipeline Corporation is considered reasonable based on a technical evaluation by staff and the consultant, including an analysis of the engineer's estimate. Therefore, award is recommended to Miller Pipeline, LLC.

<u>BIDDERS:</u>	<u>BID AMOUNT</u>
Miller Pipeline, LLC	\$1,487,194.25
Insituform Technologies, LLC	\$1,709,294.40
Hinterland Group, Inc.	\$1,790,517.00
VacVision Environmental, LLC	\$2,243,343.92
American Infrastructure Technologies Corporation	\$2,297,000.00
Lanzo Trenchless Technologies South	\$2,327,550.00



**BUSINESS DEVELOPMENT DIVISION**

September 3, 2015

**TO:** Patty Hobbs, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y15-7005-PH / Gravity System Improvements for Hilton South, Dr. Phillips, Bay Hill, Sand Lake Hills, Sky Lake, Central FL Park, Beeline, Conway E. Oakwater, San Jose Shores and Sweetwater Gravity Package 13, 14, 16, 17 and 18**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Miller Pipeline, LLC did not achieve good faith effort documentation and reported 0.48% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Kathy's Video	\$7,140
<b>Total MWBE Participation</b>		<b>\$7,140.00 (0.48%)</b>

The second low bid submitted by Insituform Technologies, LLC did not achieve good faith effort documentation and reported 0.40% MWBE participation in their bid.

The third low bid submitted by Hinterland Group, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Acting Manager, Business Development Division

### BID COMPARISON

**IFB-Y15-7005-PH / Gravity System Improvements for Hilton South, Dr. Phillips, Bay Hill, Sand Lake Hills, Sky Lake, Central FL Park, Beeline, Conway E. Oakwater, San Jose Shores and Sweetwater Gravity Package 13, 14, 16, 17 and 18**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Miller Pipeline, LLC	\$1,487,194.25	\$7,140	0.48%	no					15/1
2nd Low	Insituform Technologies, LLC	\$1,709,294.40	\$6,800	0.40%	no	\$222,100.15	14.93%			27/9
3rd Low	Hinterland Group, Inc.	\$1,790,517.00	\$0	0.00%	no	\$303,322.75	20.40%	\$81,222.60	4.75%	41/3
4th Low	VacVision Environmental, LLC	\$2,243,343.92	\$0	0.00%	no	\$756,149.67	50.84%	\$534,049.52	31.24%	20/8
5th Low	American Infrastructure Technologies Corporation	\$2,297,000.00	\$0	0.00%	no	\$809,805.75	54.45%	\$587,705.60	34.38%	18/4
6th Low	Lanzo Lining Services, Inc., - Florida d/b/a Lanzo Trenchless Technologies South	\$2,327,550.00	\$0	0.00%	no	\$840,355.75	56.51%	\$618,255.60	36.17%	62/6