



Interoffice Memorandum

BCC Mtg. Date: April 26, 2016

April 11, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Acting Manager, Procurement Division

CONTACT: Elizabeth Frias, Administrative Supervisor
Orange County Convention Center
407-685-5854

SUBJECT: Award of Invitation for Bids Y16-1000-MG
Food and Beverage Smallwares for Orange County Convention
Center

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-1000-MG, Food and Beverage Smallwares for Orange County Convention Center, to the low responsive and responsible bidders per lot, for a 3-year term contract, in the total estimated contract award amounts listed below. Further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

Sam Tell and Son, Inc.: Lots 1, 2, 3, 9, 10, 14, 16, 18 and 20 for an estimated 3-year contract of \$965,625.

Louis Wohl & Sons, Inc.: Lots 4, 5, 6, 7, 8, 11, 12, 13, 15, 17, 19, 21 and 23 for an estimated 3-year contract of \$833,475.

PROCUREMENT:

This contract will provide food and beverage smallwares for the Orange County Convention Center. Smallwares include china, glassware, flatware, pots, pans and cooking utensils.

FUNDING

Funding is available in account number 4430-035-0931-4130.

APPROVALS:

The Orange County Convention Center and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids. The bids were evaluated for price, responsiveness and responsibility. The above bidders have been determined to be the low responsive and responsible bidders for the lots indicated and are recommended for award.

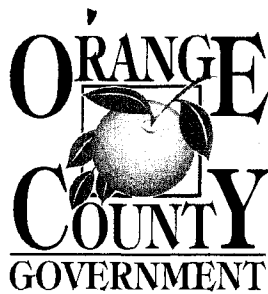
Lot 4, 5, 6, and 19 were tie bids and, based on the Procurement Manual Policy, those lines were awarded to Louis Wohl & Sons, Inc. since they are closest in proximity to the delivery point.

The bid tabulation is as follows:

Bid Tabulation

<u>LOT 1</u>	
SAM TELL AND SON INC	\$14,250
LOUIS WOHL & SONS, INC.	\$14,700
<u>LOT 2</u>	
SAM TELL AND SON INC	\$20,250
LOUIS WOHL & SONS, INC.	\$22,500
<u>LOT 3</u>	
SAM TELL AND SON INC	\$102,000
LOUIS WOHL & SONS, INC.	\$103,200
<u>LOT 4</u>	
LOUIS WOHL & SONS, INC.	\$71,250
SAM TELL AND SON INC	\$71,250
<u>LOT 5</u>	
LOUIS WOHL & SONS, INC.	\$85,500
SAM TELL AND SON INC	\$85,500
<u>LOT 6</u>	
LOUIS WOHL & SONS, INC.	\$87,750
SAM TELL AND SON INC	\$87,750
<u>LOT 7</u>	
LOUIS WOHL & SONS, INC.	\$31,950
SAM TELL AND SON INC	\$32,400
<u>LOT 8</u>	
LOUIS WOHL & SONS, INC.	\$126,000
SAM TELL AND SON INC	\$157,500
<u>LOT 9</u>	
SAM TELL AND SON INC	\$275,625
LOUIS WOHL & SONS, INC.	\$315,000
<u>LOT 10</u>	
SAM TELL AND SON INC	\$157,500
LOUIS WOHL & SONS, INC.	\$165,000
<u>LOT 11</u>	
LOUIS WOHL & SONS, INC.	\$110,250
SAM TELL AND SON INC	\$123,750

<u>LOT 12</u>	
LOUIS WOHL & SONS, INC.	\$47,775
SAM TELL AND SON INC	\$57,750
<u>LOT 13</u>	
LOUIS WOHL & SONS, INC.	\$25,650
SAM TELL AND SON INC	NO BID
<u>LOT 14</u>	
SAM TELL AND SON INC	\$105,000
LOUIS WOHL & SONS, INC.	NO BID
<u>LOT 15</u>	
LOUIS WOHL & SONS, INC.	\$49,350
SAM TELL AND SON INC	\$49,875
<u>LOT 16</u>	
SAM TELL AND SON INC	\$78,750
LOUIS WOHL & SONS, INC.	\$81,000
<u>LOT 17</u>	
LOUIS WOHL & SONS, INC.	\$38,250
SAM TELL AND SON INC	\$39,375
<u>LOT 18</u>	
SAM TELL AND SON INC	\$165,000
LOUIS WOHL & SONS, INC.	\$255,000
<u>LOT 19</u>	
LOUIS WOHL & SONS, INC.	\$75,000
SAM TELL AND SON INC	\$75,000
<u>LOT 20</u>	
SAM TELL AND SON INC	\$47,250
LOUIS WOHL & SONS, INC.	\$47,700
<u>LOT 21</u>	
LOUIS WOHL & SONS, INC.	\$20,250
SAM TELL AND SON INC	\$20,475
<u>LOT 22</u>	
LOUIS WOHL & SONS, INC.	NO BID
SAM TELL AND SON INC	NO BID
<u>LOT 23</u>	
LOUIS WOHL & SONS, INC.	\$64,500
SAM TELL AND SON INC	\$67,500
<u>LOT 24</u>	
LOUIS WOHL & SONS, INC.	NO BID
SAM TELL AND SON INC	NO BID




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 1, 2016

TO: Maria Guevara-Hall, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y16-1000-MG, Food and Beverage Small Wares for Orange County
Convention Center**

The Business Development Division evaluated the **2 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division