



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: May 24, 2016

April 21, 2016

To: Mayor Teresa Jacobs and the Board of County Commissioners

From:  Carrie Woodell, Acting Manager, Procurement Division

Contact: Terry Devitt, Assistant Director, Orange County Convention Center,
407- 685-9867

Subject: Award of Invitation for Bids Y16-748-MM, Orange County Convention
Center West Concourse Hall D Meeting Room Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-748-MM, Orange County Convention Center West Concourse Hall D Meeting Rooms Renovation, to the low responsive and responsible bidder, Axios Construction Services, LLC, for the total contract award amount of \$1,191,525, inclusive of Additives 1 and 2.

PROCUREMENT:

The project scope includes the renovation of Room #224 and the adjacent corridor including new carpet, painting, new wall panels, new fabric at the airwalls, acoustical ceiling grid and tile, hard ceiling features, doors and door surrounds, new LED lighting, and fire protection. Additive #1 provides demolition and renovation of Meeting Room #221 and Additive #2 provides acoustical fabric wall coverings for the moveable partitions. The project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0966-6210.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. There was a 29.87% price difference between Axios Construction Services, LLC and the next low bidder, Pillar Construction Group, LLC. Staff's evaluation determined that Axios Construction Services, LLC's bid was fair and within current market value compared to similar projects.

Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

Bids Received:

Axios Construction Services, LLC

Base Bid:	\$ 997,026
Additive #1:	\$ 151,266
Additive #2:	\$ 43,233
Total:	\$1,191,525

Pillar Construction Group, LLC

Base Bid:	\$1,161,600
Additive #1:	\$ 290,400
Additive #2:	\$ 158,000
Total:	\$1,610,000

Gomez Construction Company

Base Bid:	\$1,517,700
Additive #1:	\$ 117,108
Additive #2:	\$ 38,468
Total:	\$1,673,276



BUSINESS DEVELOPMENT DIVISION

April 5, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-748-MM / Orange County Convention Center West Concourse Hall D Meeting Rooms Renovation – Additive Item 1 and Item 2**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 28.90% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$247,881.52
Mbe-hm	Lakeside Electrical Services, LLC	\$96,461.00
Total MWBE Participation		\$344,342.52 (28.90%)

The second low bid submitted by Pillar Construction Group, LLC did not achieve good faith effort documentation and reported 5.84% MWBE participation in their bid.

The third low bid submitted by Gomez Construction Company did not achieve good faith effort documentation and reported 7.11% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON - BASE + ADDITIVE ITEM 1 AND 2

IFB-Y16-748-MM / Orange County Convention Center West Concourse Hall D Meeting Rooms Renovation										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$1,191,525	\$344,342.52	28.90%	na					71/23
2nd Low	Pillar Construction Group, LLC	\$1,610,000	\$94,000.00	5.84%	no	\$418,475	35.12%			16/16
3rd Low	Gomez Construction Company	\$1,673,276	\$118,961.00	7.11%	no	\$481,751	40.43%	\$63,276	3.93%	23/20