



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

April 26, 2016

BCC Mtg. Date: May 24, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *CW* Carrie Woodell, Acting Manager, and Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y16-753-CC, Sheriff Gun Range
Complex HVAC Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-753-CC, Sheriff Gun Range Complex HVAC Replacement, to the low responsive and responsible bidder, Pipeline Mechanical, Inc., in the total contract award amount of \$540,619.

PROCUREMENT:

The existing HVAC system will be replaced with a new HVAC system. The system will serve the Administration Building, Defense Tactics Training Building, and the Ammunition Bunker. The work will also include replacing the acoustical ceiling, electrical work, HVAC controls and related incidental work. This project is located in District 4.

FUNDING:

Funding is available in account number 1023-043-2049-6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received. Although the bid from Pipeline Mechanical, Inc. is approximately 16.70% lower than the second low bidder, staff evaluated the bids and determined that the low bid was reasonable. Pipeline Mechanical, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Pipeline Mechanical, Inc.

<u>Bids Received:</u>	<u>Base Bid</u>
Pipeline Mechanical, Inc.	\$540,619
Close Construction, LLC	\$630,897
Pillar Construction Group, LLC	\$650,000
Ellis Mechanical Corporation	\$715,000
Axios Construction Services, LLC	\$737,478
Air Mechanical and Service Corp.	\$756,400



BUSINESS DEVELOPMENT DIVISION

April 18, 2016

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y16-753-CC / Sheriff Gun Range Complex HVAC Replacement

The Business Development Division evaluated the 4 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 9.03% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Boyd Hart Company	\$850
Mbe-afam	Celectsys, Inc.	\$47,975
Total MWBE Participation		\$48,825.00 (9.03%)

The second low bid submitted by Close Construction, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Pillar Construction Group, LLC did not achieve good faith effort documentation and reported 10% MWBE participation in their bid.

The fourth low bid submitted by Ellis Mechanical Corporation did not achieve good faith effort documentation and reported 8.94% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-753-CC / Sheriff Gun Range Complex HVAC Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Pipeline Mechanical, Inc.	\$540,619	\$48,825	9.03%	no					30/21
2nd Low	Close Construction, LLC	\$630,897	\$0	0.00%	no	\$90,278	16.70%			0/21
3rd Low	Pillar Construction Group, LLC	\$650,000	\$65,000	10.00%	no	\$109,381	20.23%	\$19,103	3.03%	16/16
4th Low	Ellis Mechanical Corporation	\$715,000	\$63,940	8.94%	no	\$174,381	32.26%	\$84,103	13.33%	15/15
5th Low	Axios Construction Services, LLC [mbe-afam]	\$737,478	\$665,862	90.29%	na	\$196,859	36.41%	\$106,581	16.89%	71/29
6th Low	Air Mechanical & Service Corp.	\$756,400	\$47,975	6.34%	no	\$215,781	39.91%	\$125,503	19.89%	39/7