




Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: July 19, 2016

June 24, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Carrie Woodell, Manager, Procurement Division

CONTACT: Ruby Rozier, Manager, Traffic Engineering Division
(407) 836-7890

SUBJECT: Award of Invitation for Bids Y16-1040-CH
Supply and Installation of Traffic Signal Equipment

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-1040-CH, Supply and Installation of Traffic Signal Equipment, to the low responsive and responsible bidder, Chinchor Electric, Inc., in the estimated contract award amount of \$4,222,606.72 for a 1-year term. Further request authorization for the Procurement Division to exercise options years one and two.

PROCUREMENT:

This contract is for installation of traffic signal equipment, and includes the installation of new traffic signal equipment and replacement of damaged or obsolete equipment.

FUNDING:

Funding is available in account number 1004-072-2720-6320.

APPROVALS:

The Traffic Engineering Division and the Business Development Division concur with this recommendation.

DISCUSSION:

Two bids were received. Chinchor Electric, Inc. has a satisfactory performance record. The bid submitted by Chinchor Electric, Inc. is considered reasonable based on technical analysis performed by the staff.

Award of Invitation for Bids Y16-1040-CH; Term Contract for Supply and Installation of Traffic Signal Equipment

Bids Received:


Chinchor Electric, Inc.	Basic Year:	\$4,222,606.72
	Option Year 1:	\$4,257,981.72
	Option Year 2:	<u>\$4,270,933.55</u>
	TOTAL BID:	\$12,751,521.99
Traffic Control Devices, Inc.	Base Year:	\$4,440,459.00
	Option Year 1:	\$4,542,322.00
	Option Year 2:	<u>\$4,620,298.00</u>
	TOTAL BID:	\$13,603,079.00



BUSINESS DEVELOPMENT DIVISION

June 20, 2016

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y16- 1040-CH, Supply and Installation of Traffic Signal Equipment

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Chinchor Electric, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Advanced Cabling Solutions, Inc.	\$0.00
AM(Pac)	American Pride Construction Services, Inc.	\$0.00
Total MWBE Participation		\$0.00

The second low bid submitted by Traffic Control Devices, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 14% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Air Products & Equipment, Inc.	\$1,867,665.00
AM(Pac)	American Pride Construction Services, Inc.	\$85,500.00
Total MWBE Participation		\$1,953,165.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON

IFB-Y16-1040-CH, Supply and Installation of Traffic Signal Equipment (Revised)

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Chinchor Electric, Inc.	\$12,751,521.99	\$0	0%	No					0%
2nd Low	Traffic Control Devices, Inc.	\$13,603,079	\$1,953,165	14%	No	\$851,557	6.68%			53%