



BCC Mtg. Date: July 19, 2016

June 24, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

For: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center  
Capital Planning and Building Systems Division 407-685-5953

Subject: Award of Invitation for Bids Y16-768-MM, Orange County  
Convention Center West Building Concourse D Restroom  
Renovations

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y16-768-MM, Orange County Convention Center West Building Concourse D Restroom Renovations, to the low responsive and responsible bidder, Axios Construction Services, LLC, for the lump sum contract award of \$1,747,667, inclusive of Additives 1, 2 and 3.

**PROCUREMENT:**

The scope includes, but is not limited to, renovation of existing restrooms involving replacement of existing plumbing and electrical fixtures, architectural finishes to include new wall and floor tile, drywall, paint and accessories in each restroom. The restrooms are also being upgraded to meet current building codes. The following additives are included: Additive 1 for the renovation of Restrooms 263 and 264, Additive 2 for the renovation of Restrooms 265 and 266 and Additive 3 for a temporary wall system to be used to screen construction activities from the general public. The project is located in District 6.

**FUNDING:**

Funding is available in account number 4420-035-0966-6210.

**APPROVALS:**

The Capital Planning Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y16-768-MM, Orange County Convention Center  
West Building Concourse D Restroom Renovations

**REMARKS:**

Axios Construction Services, LLC has a satisfactory performance record on similar projects. The bid submitted by Axios Construction Services, LLC is considered reasonable based on technical analysis performed by the County. Although there was a 39.15% difference in the two bids received, there was only a 5.94% difference between Axios Construction Services, LLC's bid and the third party estimate. Further, a scope confirmation meeting was held with Axios Construction Services, LLC to ensure their bid was all inclusive of the design.

Bidder:	Estimated Bid:
Axios Construction Services, LLC.	
Base Bid:	\$1,225,722
Additive Bid #1:	\$ 273,446
Additive Bid #2:	\$ 221,499
Additive Bid #3:	\$ 27,000
Total Bid:	\$1,747,667
Wharton-Smith, Inc.	
Base Bid:	\$1,753,747
Additive Bid #1:	\$ 386,010
Additive Bid #2:	\$ 322,060
Additive Bid #3:	\$ 136,792
Total Bid:	\$2,598,609



**BUSINESS DEVELOPMENT DIVISION**

June 28, 2016

**TO:** Marsha Mussori, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y16-768-MM / Orange County Convention Center West Building  
Concourse D Restroom Renovations – Base plus Additive #1, #2 & #3**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 37.95% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$663,155
<b>Total MWBE Participation</b>		<b>\$663,155.00 (37.95%)</b>

The second low bid submitted by Wharton-Smith, Inc. did not achieve good faith effort documentation and reported 13.94% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON BASE BID PLUS ADDITIVE #1, #2 & #3**

<b>IFB-Y16-768-MM / Orange County Convention Center West Building Concourse D Restroom Renovations</b>										
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$1,747,667	\$663,155	37.95%	na					71/29
2nd Low	Wharton-Smith, Inc.	\$2,598,609	\$362,368	13.94%	no	\$850,942	48.69%			31/15