



Interoffice Memorandum

APPROVED BY ORANGE
COUNTY BOARD OF COUNTY
COMMISSIONERS

BCC Mtg. Date: Aug. 16, 2016

July 26, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

Ffokw Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y16-762-PH, Anderson Road Water
Main and Forcemain Replacement Project

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-762-PH, Anderson Road Water Main and Forcemain Replacement Project, to the low responsive and responsible bidder, Schuller Contractors Incorporated, in the estimated contract award amount of \$548,268.

PROCUREMENT:

The improvements include the replacement of existing water and wastewater pipe line and the construction of 1000 linear feet of 8-inch PVC water main and 1500 linear feet of 6-inch PVC forcemain. This project is located in District 3.

FUNDING:

Funding is available in account numbers 4420-038-1553-6345 and 4420-038-1510-6345.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. Schuller Contractors Incorporated has a satisfactory record of performance and is considered responsible. The bid of Schuller Contractors Incorporated is considered reasonable based on a technical evaluation by staff and the consultant, including an analysis of the engineer's estimate. Therefore, award is recommended to Schuller Contractors Incorporated.

The bid by Stage Door II, Inc. was found non-responsible for failure to provide projects that met the similar project requirement in the solicitation. Uribe Site Development, Inc. was found to be non-responsive for submitting an unsigned bid bond.

| <u>BIDDERS:</u> | <u>BID AMOUNT</u> |
|---|-------------------|
| Schuller Contractors Incorporated | \$548,268 |
| MCG Services, LLC | \$605,883 |
| Cathcart Contraction Company – Florida, LLC | \$997,270 |
| Stage Door II, Inc. | Non-responsible |
| Uribe Site Development, Inc. | Non-responsive |



BUSINESS DEVELOPMENT DIVISION

July 14, 2016

TO: Patty Hobbs, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-762-PH / Anderson Road Water Main and Forcemain Replacement Project**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder, Schuller Contractors Incorporated did not achieve good faith effort documentation and reported 6.14% MWBE participation in their bid. Please note the following certified MWBE participation:

| | | |
|---------------------------------|------------------------|----------------------------|
| Mbe-hm | PES, LLC | \$12,027 |
| Mbe-hm | EM Paving | \$7,200 |
| Wbe-wf | Winter Garden Grassing | \$4,447 |
| Mbe-hm | Trujillo Trucking | \$10,000 |
| Total MWBE Participation | | \$33,674.00 (6.14%) |

The second low bid submitted by MCG Services, LLC, did not achieve good faith effort documentation and reported 3.22% MWBE participation in their bid.

The third low bid submitted by Cathcart Construction Company-Florida, LLC, did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y16-762-PH / Anderson Road Water Main and Forcemain Replacement Project

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (6%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO % M / W |
|---------|--|------------|-------------------|--------------------|-----|-----------------|--------------------------------|---------------------|-------------------------------|-------------|
| Low Bid | Schuller Contractors Incorporated | \$548,268 | \$33,674 | 6.14% | no | | | | | 75/10 |
| 2nd Low | MCG Services, LLC | \$605,883 | \$19,485 | 3.22% | no | \$57,615 | 10.51% | | | 57/14 |
| 3rd Low | Cathcart Construction Company-Florida, LLC | \$997,270 | \$0 | 0.00% | no | \$449,002 | 81.89% | \$391,387 | 64.60% | 73/2 |